Mitchell Clarke, BCOMM (Hons), BURPI
Analyst

Mitchell joined Watson in 2023, as part of our Planning and Land Economics group. He works primarily in the areas of demographics and development charge forecasting.

His strong academic and professional background in financial analysis and real-estate development makes him a valuable resource to the firm and our clients.

EDUCATION

2020, Toronto Metropolitan University
Bachelor of Urban & Regional Planning, BURPI

2016, Queen's University/Stockholm School of Economics
Bachelor of Commerce, Honours, BCOMM

EMPLOYMENT HISTORY

Current
Analyst, Watson & Associates Economists Ltd.

- Supports the Planning and Land Economics team, specializing in demographics and land needs forecasting.

2021-2023
Market Research Consultant - Level II, CoStar Group

- Investigated commercial property sales/leases and wrote corresponding comparable KPI reports for client distribution.
- Reviewed, collected, and analyzed various pricing and property KPIs for market trend identification and reporting.

2019-2021
Site & Operations Lead, Milborne Development Group

- Managed the administration and sales reporting of various pre-construction residential sites, and performed ad-hoc duties for neighbouring sites that were finalizing their construction and selling phases.
- Managed the drafting, review, and editing of the Purchase of Land Agreements for the development sites, as well as the recording of pertinent financial tracking figures and their subsequent payment logs.

EMPLOYMENT HISTORY cont'd

2019

Co-op Policy Analyst, Real-Pac

- Drafted the document summarizing the organization's initial recommendations and assessment of the newly adopted procedures for development within the City of Toronto.
- Reviewed, collected, and analyzed various pricing and property KPIs for market trend identification and reporting.
- Completed various literature and policy document reviews for the purposes of drafting background research materials for a variety of urban policy-based topics, particularly regarding new developments.

2018-2019

Associate, Optimize Wealth Management

- Managed the creation of portfolio reports and created financial documents for client accounts and their advisory-related servicing.
- Performed various duties to maintain efficiency and profitability, primarily undertaken within the context of streamlining and developing more effective procedures and processes within the firm.

2015-2017

Manager of Fee-based Programs/National Branch Coordinator, HollisWealth

- Ran and operated the trading desk for administering client accounts and the in-house portfolio models; tasked daily with executing trades valued $100k-$10M.
- Reviewed, collected, and analyzed various asset-class and stock portfolio KPIs for market trend identification and reporting, as well as drafting documents for market distribution.

EXPERTISE

- Development charges
- Employment lands strategies
- Growth management studies
- Population and pricing studies
- Financial reporting and analysis
- Land use planning
- Market research and trend reporting
- IT systems and database management
- Strategic planning