

# Sara Lourenco

Consultant



Sara joined Watson in 2021, as part of our Municipal Finance group. She works primarily with development charge background studies as well as service delivery reviews.

Her strong professional background in finance makes her a valuable resource to the firm and our clients.

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## EDUCATION

*2020-ongoing, Chartered Professional Accountants of Ontario*  
Continuing education to obtain CPA designation

*2006, Sheridan College, Institute of Technology and Advanced Learning*  
Accounting Advanced Diploma

## EMPLOYMENT HISTORY

### *Current*

Consultant, Watson & Associates Economists Ltd.

- Supports the Municipal Finance team, specializing in municipal finance policy and development charges.

### *2016-2021*

Financial Planning Analyst, Town of Milton

- Provided advice, guidance and support with financial issues, policies, and procedures to departmental clients (operations, fire, transit, library, development engineering).
- Participated in the budget preparation, program planning and implementation of a Memorandum of Understanding between the Town of Milton and the Region of Halton on the service delivery of maintenance to Regional roads.
- Created reports and models to monitor departmental operating and capital costs.



## EMPLOYMENT HISTORY cont'd

*2011-2016*

Financial Officer, Federal Government – Citizenship and Immigration Canada

- Managed a portfolio consisting of financial monitoring/reporting, procurement, administration and security.
- Provided strategic analysis in financial planning and budget/forecasting for the departmental operating costs.
- Implemented and presented monthly variance reports and schedules with quarterly and year-end projections with the senior management team.

*2009-2011*

Financial Analyst, Federal Government – Human Resource Services Development Canada

- Coordinated month-end and year-end close.
- Provided guidance and support on a variety of financial issues to the Director and the Senior Management Team for all respective clients.
- Analyzed monthly and quarterly statements to ensure compliance with policy and budget allocations.

*2007-2009*

Supervisor, Financial Services, Aecon

- Accountable for the direct supervision of two employees (Intermediate Accountant and Junior Accountant) and the indirect supervision of accounts receivable/accounts payable staff involved with cash forecasting and cash management.
- Performed cash management, forecasting and analytics for the infrastructure division.
- Completed monthly, quarterly and year-end balance sheet and P&L variance analyses.
- Assisted with the year-end audit; responded promptly to auditors' questions and queries.

## EXPERTISE

- Development charges
- Financial and strategic analysis
- Budget preparation and analysis – capital and operating
- Service delivery reviews
- Asset management/PSAB