

# Saleh Ali, BBA

## Analyst



Saleh joined Watson's Municipal Finance group in 2024 with a strong background in data analysis and research, and experience with various aspects of asset management planning.

His capabilities and experience make him a valuable team member at Watson in the areas of asset management policy, strategy, plans, linear infrastructure assets, water treatment and distribution operations, and municipal budget planning.

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## EDUCATION

*2024-Present, Northern Lakes College (Authorized by PEMAC Asset Management Association of Canada)*

Asset Management Professional

*2023, Walkerton Clean Water Centre*

Certification in Safe Drinking Water Act, Water Treatment Process and Distribution System

*2022, University of Toronto, School of Continuing Studies*

Micro-Credential in Business Analysis Essentials

*2017, COMSATS University, Pakistan*

Bachelor of Business Administration, Finance

## EMPLOYMENT HISTORY

### *Current*

Analyst, Watson & Associates Economists Ltd.

- Supports the areas of asset management, development charges, stormwater, water, and wastewater rate studies.

### *2023-2024*

Operations Analyst – Water Management, Municipality of Lakeshore

- Led the development of asset management plans and levels of service in water and wastewater departments to be in compliance with Ontario Regulation 588/17: Asset Management Planning for Municipal Infrastructure.



## EMPLOYMENT HISTORY (Cont'd)

- Collaborated with IT to enable the migration of water treatment work order system from legacy software to Cityworks platform.
- Coordinated with Project Manager in writing and evaluating Request For Proposals (RFPs) regarding asset management and water infrastructure replacement projects.
- Implemented processes to automate repetitive and time-consuming tasks regarding budget planning to enhance operational efficiency.
- Queried asset inventory data from SQL databases, quantitative analysis on MS Excel, and presented the data via interactive dashboards on MS Power BI.

2022-2023

Assistant Operations Manager – Data, S&P Global

- Managed and allocated workload and project tasks to team members ensuring balanced resource management to achieve project deadlines and service levels.
- Led and/or participated in internal/external projects with project managers and sponsors to improve data quality and service level delivery.
- Collaborated in setting performance measures and developing strategies aimed at efficiently managing workflow and achieving clients' five-day service level agreement
- Managed a team of 12 direct reports with focus on data quality, attention to detail, professional development, continuous improvement, and conflict management.

2017-2022

Data Analyst, S&P Global

- Specialized in auditing financial data, identifying inconsistencies, and implementing actions to ensure data quality and accuracy across financial datasets.
- Researching annual/quarterly financial reports of U.S. and Canadian companies to verify debt financing structures, common stock buybacks, and non-performing loans.
- Extracted and entered data from annual/quarterly financial reports into the in-house legacy software of S&P Global.

## EXPERTISE

- Asset management/PSAB
- Development application fees
- Development charges
- Economic impact of development
- Feasibility and business case studies
- Municipal financial planning and policy
- Water and sewer rate studies