

Suday Jain, B.Econ. (Hons)

Senior Consultant



Suday works primarily in the areas of municipal finance, asset management planning, development charges, long-term financial planning, water and wastewater rate studies, water financial plans, and fiscal impact assessments. Suday's background has provided him with expertise in financial planning and analysis, statistical analysis, and data modelling.

Prior to joining Watson, Suday was the General Manager of Financial Services & Treasurer for the Township of South Glengarry. He previously held progressively more senior treasury roles for the City of Cornwall. Through his experience, Suday has gained a deep understanding of the challenges and opportunities municipalities and government agencies face, which he brings to each of his client engagements.

EDUCATION

2020, Carleton University
Bachelor of Economics (Honours)

EMPLOYMENT HISTORY

Current

Senior Consultant, Watson & Associates Economists Ltd.

- Focused on municipal finance, asset management planning, development charges, long-term financial planning, water and wastewater rate studies, water financial plans, and fiscal impact assessments.

2022-2023

General Manager of Financial Services & Treasurer, The Corporation of the Township of South Glengarry

- Led the development, administration, and overall management of the Township's capital and operating budgets.
- Assisted in the areas of asset management, reserve and reserve fund planning, service delivery reviews, departmental master plans, and other long-term planning studies.



EMPLOYMENT HISTORY cont'd

2022-2023

Board Treasurer, Cornwall – Summerstown Regional Airport Commission

- Led the development, administration, and overall management of the Commission's capital and operating budgets.
- Led the completion of a \$1.2 M capital project funded through the federal government's RATI Grant.

2021-2022

Financial Services Team Lead, The Corporation of the City of Cornwall

- Assisted in the preparation, finalization, and submission of the City's capital and operating budgets.
- Assisted in the development of the City's i) 2022 Asset Management Plan Update, ii) Water Conservation and Servicing Master Plan, and iii) 2022 Development Charges Background Study and By-Law.
- Assisted in the implementation of a new accounting software (Microsoft Dynamics GP) and led the implementation of a new risk management software (ClearRisk).

2021

Accounting/Risk Management Coordinator, The Corporation of the City of Cornwall

- Conducted detailed analyses for provincial and federal reporting, completed complicated financial reconciliations, created and implemented risk management strategies, sourced insurance coverages, and assessed business financial risk.

EXPERTISE

- Asset management/PSAB
- Development charges
- Feasibility and business case studies
- Fiscal and economic impact assessments
- Financial and capital planning
- Municipal financial planning and policy
- Water and wastewater rate studies
- Water Financial Plans (O. Reg. 453/07)